

Ciesco advises AiVidens on its acquisition by RecVue

London, United Kingdom — Ciesco, the London-based specialist M&A advisory firm focused on the technology, media and marketing sectors, is pleased to announce that it acted as **exclusive sell-side advisor to AiVidens**, an AI-driven receivables intelligence platform, on its acquisition by **RecVue**, a leader in enterprise billing and revenue management solutions headquartered in Palo Alto, California.

The acquisition strengthens RecVue's **Revenue Operating System (RevOS)** platform by integrating AiVidens' AI-driven receivables management and predictive payment intelligence capabilities. The transaction enables enterprises to move beyond simple revenue automation and unify contract governance, billing, collections, revenue compliance, revenue sharing and liquidity management within a single revenue operating system.

Increasingly responsible for liquidity and operational efficiency, enterprise CFOs often operate across fragmented systems where contracts are governed in CRM platforms, billing is managed in ERP systems, collections are handled through standalone tools, and revenue recognition sits in separate accounting environments. This fragmentation can result in revenue leakage, audit risk, delayed cash realisation and working capital inefficiency.

By integrating AiVidens' predictive receivables intelligence into RevOS, RecVue will connect commercial activity directly to financial outcomes, helping enterprises accelerate cash realisation, improve liquidity visibility and transform complex monetisation models into predictable cash performance.

"This acquisition furthers our strategy to close the structural gap between revenue and cash. CFOs today are accountable not only for revenue accuracy, but also for liquidity performance and working capital efficiency. With AiVidens, we are extending RevOS to connect commercial activity directly to cash realisation." said **Nishant Nair, Founder and CEO of RecVue**.

"This marks a significant step forward in redefining how enterprises manage liquidity. Customers leveraging our AI-driven receivables intelligence achieve, on average, a five-day reduction in DSO and a 20% improvement in collections efficiency. Integrated into RecVue RevOS, this capability transforms reactive collections into predictive cash performance at enterprise scale." said **Edouard Beauvois, Co-founder of AiVidens**.

Following completion of the transaction, the AiVidens receivables management solution will become part of RecVue RevOS. The AiVidens team will join RecVue and the company will maintain an EMEA sales presence in **Brussels, Belgium**.

Financial terms of the transaction were not disclosed.

"The Ciesco team led by Ateesh were excellent. They were thoroughly principled, professional, hardworking, and focused on getting a great result for everyone. They really took the time to understand the business before considering appropriate partners. We are delighted with the result, and our new partnership with RecVue."

Edouard Beauvois, Co-Founder & CEO at AiVidens

"It was a genuine pleasure to work with the AiVidens team to deliver this transaction for shareholders and management alike. Edouard and the team have built a strong, international SaaS business with best-in-class capabilities. We are confident that this combination will deliver strong upside for RecVue. For Ciesco, this successful transaction is testament to our deep sector focus."

Ateesh Srivastava, Managing Director at Ciesco

"This transaction is a testament to Ciesco's global reach and builds on our growing technology sector franchise. Our presence in Europe continues to open doors for high-quality businesses seeking the right international partner, and we are delighted to have delivered that outcome for the AiVidens shareholders."

Chris Sahota, CEO and Founder at Ciesco

About RecVue

RecVue is the AI Revenue Operating System (RevOS) purpose-built to power modern monetisation models. The platform unifies billing, revenue recognition and partner compensation within a single AI-powered system designed for organisations managing complex revenue environments. With native support for usage-based, recurring, milestone and multi-party monetisation models, RecVue automates the full revenue lifecycle—from quote to cash to close—without requiring businesses to reengineer their existing technology stack. The platform integrates seamlessly with leading ERP and CRM systems and enables organisations to eliminate revenue leakage, accelerate billing cycles and maintain compliance with accounting standards including ASC 606 and IFRS 15. RecVue's customers include global enterprises such as Hertz, World Wide Technology, ACI Worldwide, Textainer, Landstar and Crown Castle.

For more information, visit www.recvue.com.

About AiVidens

AiVidens is an AI-powered receivables intelligence platform that helps enterprises improve collections performance and optimise working capital management. By combining predictive payment analytics with intelligent workflow automation, AiVidens enables finance teams to anticipate payment behaviour, prioritise collections activity and accelerate cash realisation. The platform transforms traditional reactive collections processes into proactive, data-driven liquidity management, helping organisations reduce days sales outstanding and improve operational efficiency.

For more information, visit www.aividens.com.

About Ciesco

Ciesco is a London-based M&A advisory firm specialising in the technology, media and marketing services sectors. The firm advises founders, shareholders and strategic buyers on mergers and acquisitions, helping growth businesses achieve successful strategic outcomes.

For more information, visit www.ciesco.com.